

DENNIS CORSI GROWTH CATALYST FRONT RANGE

Authentic | Optimistic | Loving | Generous | Adventurous

After a career spanning six years as an Operations Management Officer in the United States Air Force and 27 years with airport engineering firm Armstrong Consultants, 11 of which were as President and CEO, Dennis Corsi continues to follow his passions and dreams. As an Acumen Growth Catalyst in the Front Range of Denver, Colorado he is coming alongside other CEOs and business owners to help them achieve their professional and personal goals and reach their mountaintops.

"I am passionate about helping others achieve breakthrough success and exceptional outcomes in their lives and in their businesses."

Charting the Course: A Professional Evolution

From an early age, Dennis had a passion for aviation, entrepreneurship, and leadership. He holds a Master of Aeronautical Science in Aviation Management from Embry-Riddle Aeronautical University, a Bachelor of Science in Aerospace Engineering from Boston University, and is an instrument-rated private pilot.

After six years of service as an officer in the U.S. Air Force, where he managed airfields in Texas and Germany, Dennis began his journey with Armstrong Consultants in September 1996 as an Airport Planner. Over the next 16 years, he played a crucial role in growing the firm, rising through the ranks to become Manager, Director, Vice President, and eventually served 11 years as President and CEO.



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Strategic Leadership and Corporate Transformation

Dennis was responsible for developing and executing Armstrong's strategic plan and corporate vision. This included overseeing marketing and business development, establishing strategic partnerships, pursuing new markets, negotiating contracts, managing quality control, assessing risk, and maintaining financial controls. With a strong emphasis on quality and client service, he directed the creation of the corporate mission, vision, and values statements, led the corporate rebranding, implemented project and client resource management systems, and expanded satellite office locations. He also spearheaded the M&A effort that resulted in the firm's acquisition by a large, multi-disciplinary national firm. He has now transitioned to serving as an Executive Coach and Growth Catalyst with Acumen, where he is dedicated to paying it forward.

Dennis recharges each day through his morning routine of devotionals, prayer, journaling, and worship music. This practice helps him stay grounded in gratitude and energizes him for whatever God has planned for him that day.

Overcoming Common and Critical CEO Challenges

In addition to common business challenges such as hiring the right people, managing cash flow, driving sales, and general overwhelm, Dennis believes that isolation, lack of community, and limited access to experienced sounding boards for feedback and decision-making are the greatest challenges facing CEOs today. He is committed to supporting CEOs in overcoming these challenges by providing guidance, fostering connections, and offering valuable insights.



